# Abdul Aziz Kanjo Agha



Dubai, Unite Arab Emirates

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#### STRENGHTS:

- Communication
- Leadership
- Creativity
- Persuasion
- Reliable

#### SKILLS:

- Motivated and hardworking.
- Flexibility in working conditions
- Individual, skilled in problem solving
- Responsible, efficient with an excellent work ethics.
- Excellent interpersonal and communication skills.
- Managing court records
- Trials
- Customer service
- Miscellaneous function

#### **CAREER OBJECTIVE**

Looking forward to join a progressive organization where I can pursue a successful career by utilizing my skills, abilities and experience to the maximum extent with full potential. Being a professional I feel confident that I can achieve level performance which is nothing short to perfection.

#### **WORKING EXPERIENCED**

**Kamal Osman Jamjoom** Store Manager

2011-2019

#### JOB ROLE:

Dubai

- Meet sales goals by training, motivating, mentoring and providing feedback to sales staff
- Ensure high levels of customer's satisfaction through excellent service
- Complete store administration and ensure compliance with policies and procedures
- Maintain outstanding store condition and visual merchandising standards
- Report on buying trends, customer needs, profits etc
- Propose innovative ideas to increase market share
- Conduct personnel performance appraisals to assess training needs and build career paths
- Deal with all issues that arise from staff or customers (complaints, grievances etc)
- Be a shining example of well behavior and high performance
- Additional store manager duties as needed

#### **Hajo Fashion**

Salesman Syria

#### **JOB ROLE:**

- Welcomes customers by greeting them; offering them assistance.
- Directs customers by escorting them to racks and counters; suggesting items.
- Advises customers by providing information on products.
- Helps customer make selections by building customer confidence; offering suggestions and opinions.
- Documents sale by creating or updating customer profile records.
- Processes payments by totaling purchases; processing checks, cash, and store or other credit cards.
- Keeps clientele informed by notifying them of preferred customer sales and future merchandise of potential interest.
- Contributes to team effort by accomplishing related results as needed.

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iam now student at aydin unversity

# **Computer Skills:**

- Ms Word
- POS
- Browsing
- Research

# **LANGUAGES:**

- Arabic
- English

# Training

# **Customer Service Training**

**Dubai U.A.E** 

# **EDUCATION**

**Secondary School** 

### PERSONAL PROFILE

**DATE OF BIRTH** : 10/01/1994

NATIONALITY : Syrian MARITAL STATUS : Single